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6 IN THE UNITED STATES DISTRICT COURT  
7 FOR THE DISTRICT OF ARIZONA

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9 John D’Agnese and Barbara D’Agnese,

No. CV-12-00749-PHX-JAT

10 Plaintiffs,

**ORDER**

11 v.

12 Novartis Pharmaceuticals Corporation,

13 Defendant.  
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15 Pending before the Court are: (1) Defendant’s Motion for Summary Judgment on  
16 Specific Medical Causation (Doc. 110); (2) Defendant’s Motion for Summary Judgment  
17 on Inadequate Warnings and Remaining Claims (Doc. 112); and (3) Defendant’s Motion  
18 for Summary Judgment on Plaintiffs’ Punitive Damages Claim (Doc. 114). The Court  
19 now rules on the Motions.

20 **I. BACKGROUND<sup>1</sup>**

21 The Court previously set forth the Background of this case as follows:

22 This case is part of “Wave III” of a multidistrict  
23 litigation in the United States District Court for the Middle  
24 District of Tennessee (the “MDL Court”). In their Second  
25 Amended Complaint (Doc. 1), Plaintiffs allege that Defendant  
26 Novartis Pharmaceuticals Corporation (“Defendant” or

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27 <sup>1</sup> The Parties use the acronyms “BONJ,” “BRONJ,” and “BIONJ” to refer to  
28 bisphosphonate-related osteonecrosis of the jaw. Accordingly, the Court has also used  
the terms interchangeably throughout this Order.

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“NPC”) produces and markets the drugs Aredia® and Zometa®.

Plaintiffs allege that Aredia® and Zometa® are classified as bisphosphonates and are prescribed for the management of metastatic disease to the bone and other bone diseases and conditions. Plaintiffs allege that Aredia® was the first generation version of Zometa®. Plaintiffs further allege that these drugs cause and precipitate osteonecrosis of the jaw or maxilla bone. Plaintiffs allege that osteonecrosis is bone death of an area of the bone, which is a permanently disfiguring and painful condition, which can result in the complete loss of the patient’s jaw bone.

Plaintiff John D’Agnese (“Mr. D’Agnese”) used Aredia® and Zometa® to treat multiple myeloma bone disease, a disease that Mr. D’Agnese was diagnosed with in 1995. Mr. D’Agnese was also prescribed chemotherapy with corticosteroids, radiation treatments, and two stem cell implants to treat the multiple myeloma. Plaintiffs allege that Mr. D’Agnese suffered osteonecrosis of the jaw (“ONJ”) [] as a result of taking Aredia® and Zometa®. Plaintiffs assert that Mr. D’Agnese was given forty-seven doses of Aredia® from December 3, 1998 to May 28, 2002 and forty-two doses of Zometa® from June 28, 2002 to October 11, 2005.

After completion of pretrial proceedings, this case was transferred from the MDL Court to this Court.

(Doc. 139); *D’Agnese v. Novartis Pharmaceuticals Corp.*, 2013 WL 321773, at \*1 (D. Ariz. Jan. 28, 2013).

In their Second Amended Complaint, Plaintiffs assert the following claims against Defendant: (1) Strict Liability (Count I); (2) Negligence—Negligent Manufacture (Count II); (3) Negligence—Failure to Warn (Count III); (4) Breach of Express Warranty (Count IV); (5) Breach of Implied Warranty (Count V); and (6) Loss of Consortium (Count VI).

Defendant now moves for summary judgment: (1) on all of Plaintiffs’ claims based on Plaintiffs’ inability to prove specific medical causation; (2) on all of Plaintiffs’ inadequate warning claims; and (3) on all of Plaintiffs’ claims for punitive damages.

1 Plaintiffs filed responses to the Motions for Summary Judgment. In their  
2 Responses, Plaintiffs support their arguments with references to the “Declaration of John  
3 J. Vecchione, Esq. In Support of Plaintiffs’ Opposition to Defendant’s Motions to  
4 exclude Plaintiffs’ Experts and for Summary Judgment in the *D’Agnese Case*.” (Doc. 36)  
5 (the “Vecchione Declaration”). This Declaration is nine pages and the exhibits attached  
6 to it exceed 1,500 pages. Although this “Declaration” is not contemplated by the Court’s  
7 local rules as responsive to a Motion for Summary Judgment,<sup>2</sup> it is in the Court’s Record  
8 and, to the extent it was cited by Plaintiffs in their Responses to the Motions for  
9 Summary Judgment, the Court has considered it in ruling on the Motions for Summary  
10 Judgment.

11 Plaintiffs also filed “Plaintiffs’ Responses to Counter-Statement of Undisputed  
12 Facts in Opposition to Defendant’s Statement of Undisputed Facts in Support of Motion  
13 for Summary Judgment in the *D’Agnese Case*.” (Doc. 126) (“Plaintiffs’ Counter-  
14 Statement of Facts”). Plaintiffs’ Counter-Statement of Facts is eighty-five pages and is in  
15 the Court’s Record. This document is not referenced or cited to in any of Plaintiffs’  
16 Responses to the Motions for Summary Judgment.

17 Plaintiffs’ Counter-Statement of Facts begins with the following “General  
18 Response,” to Defendant’s Motions for Summary Judgment:

19 This case involves claims that Novartis’ bisphosphonate  
20 drugs Aredia® and Zometa® cause a new type of devastating  
21 jaw disease: bisphosphonate induced osteonecrosis of the jaw  
22 (“BIONJ”). Documents referenced herein are attached to the  
23 Declaration of John J. Vecchione in the *D’Agnese* case  
24 (“Vecchione *D’Agnese Decl.*”) (Docket No. 36) filed  
25 contemporaneously herewith and are incorporated by  
reference. Plaintiffs also incorporate by reference the  
oppositions filed from time to time by the Plaintiffs’ Steering

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26 <sup>2</sup> See LRCiv 56.1 (solely contemplating a controverting statement of facts and  
27 additional facts that establish a genuine issue of material fact or otherwise preclude  
28 judgment and stating that a separate statement of facts “should include only those facts  
the Court needs to decide the motion.”).

1 Committee (“PSC”) in MDL-1760 in opposition to Novartis’  
2 various motions for summary judgment regarding causation  
3 and warnings, including **without limitation:** *Plaintiffs’*  
4 *Response to Novartis’ Statement of Undisputed Facts in*  
5 *Support of Novartis’ Motion for Summary Judgment on the*  
6 *Adequacy of Aredia® and Zometa® Warnings* filed on  
7 7/1/2009 (DE 2616) and as corrected 7/13/2009 (DE 2639);  
8 *Plaintiffs’ Opposition to Novartis’ Motion for Summary*  
9 *Judgment on the Adequacy of Aredia® and Zometa®*  
10 *Warnings* filed on 7/1/2009 (DE 2614); *Plaintiffs’*  
11 *Memorandum In Opposition To Novartis’ Motion For*  
12 *Summary Judgment Based On Failure Of General Causation*  
13 *Proof Under Daubert* filed on 7/2/2009 (DE 2633) and as  
14 corrected 7/3/2009 (DE 2635); and the Second Declaration of  
15 Robert Germany filed on 6/28/2009 (DE 2465). Plaintiffs also  
16 incorporate by reference the statements of fact in the other  
17 Valad & Vecchione cases where applicable. FN1.

18 FN1 **For example**, Plaintiffs adopt the prior  
19 responses on whether Novartis’ drugs cause  
20 ONJ and Novartis’ asserted list of “risk  
21 factors”. *See* Deposition of Wayne Ray, Ph.D.,  
22 Vol. I, 172:13-17 (bisphosphonates only risk  
23 factor for ONJ); 174:4-7 (dental extractions  
24 only cause ONJ in bisphosphonate users);  
25 219:13-220:11 (cancer not a risk factor);  
26 268:19-269:15 (you take away the  
27 bisphosphonate you take away the risk) (Feb.  
28 20, 2009) (attached to the Vecchione *D’Agnese*  
Decl. as Exhibit 32) *and* Deposition of Wayne  
Ray, Ph.D., Vol. II, 505:20-506:18  
(corticosteroids not a true risk factor) (Feb. 21,  
2009) (attached to the Vecchione *D’Agnese*  
Decl. as Exhibit 33).

Plaintiffs adopt by reference the Opposition Statement  
of Facts Filed by the PSC in Response to Motions for  
Summary Judgment or to exclude case wide experts as to all  
Wave I-A cases, Wave I-B cases, Wave I-C, and Wave II  
cases. Similarly, again for emphasis and **without limitation**,  
the Second Declaration of Robert Germany is explicitly  
incorporated herein.

1 (Doc. 126 at 2-3) (emphasis added).

2 Aside from the Vecchione Declaration, none of the other documents referenced  
3 are in this Court's Record. It is entirely unclear to the Court why Plaintiffs believe they  
4 may "incorporate by reference" numerous other documents that are not in this Court's  
5 Record in this case.<sup>3</sup> Plaintiffs appear to expect the Court to locate and then scour  
6 various other documents not in the Record and to attempt to determine why they are  
7 relevant to the issues in the D'Agnese case, and to guess at why they may apply to this  
8 case. There is no authority for this type of incorporation. The Court can see no other  
9 purpose to incorporating all other responses to other motions for summary judgment,  
10 oppositions to statements of facts in support of other motions for summary judgment, and  
11 other declarations filed in support of responses to summary judgment filed in other cases  
12 that are not before this Court, except to confuse the issues that are currently before this  
13 Court. This is completely unacceptable and has served no other purpose than to  
14 needlessly complicate the Court's ability to rule on the motions pending before it.

15 Further, this Court has previously informed Plaintiffs that such incorporation by  
16 reference is not permitted:

17 Plaintiffs filed one Response to Defendant's *Daubert*  
18 motions regarding Dr. Marx, Dr. Fletcher, Dr. Ray, Dr.  
19 Skubitz, and Dr. Vogel. In that Response, Plaintiffs attempt  
20 to "incorporate by reference" "the entirety of the *Daubert*  
21 opposition briefs and all exhibits filed in [the MDL case] in  
22 the 'Wave I-A' cases, filed on September 1, 2010, in the  
23 'Wave I-B' cases, filed on November 22, 2010 in the 'Wave  
24 I-C' cases, filed on June 20, 2011 in the 'Wave II' cases, filed  
25 on November 30, 2011 in the Wave 'III' cases filed on  
26 September 16, 2012 in the Wave 'IV' cases, and oppose  
27 [Defendant's] current motion to exclude these witnesses for  
28 those and the following reasons." (Doc. 104 at 2). Plaintiffs  
have not attached any of these "oppositions" to their

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<sup>3</sup> According to Plaintiffs' own representations, they have attempted to incorporate by reference, *without limitation*, 2085 pages that are not in this Court's Record. (Doc. 169).

1 Response. Plaintiffs rely on Federal Rule of Civil Procedure  
2 10(c) for this “incorporation by reference.”

3 First, Federal Rule of Civil Procedure 10(c) does not  
4 apply to arguments in certain motions being incorporated by  
5 reference into new motions. Rather, Federal Rule of Civil  
6 Procedure 10(c) allows statements in *pleadings* to be adopted  
7 by reference in any other pleadings or motions. *See*  
8 Fed.R.Civ.P. 10(c); Fed.R.Civ.P. 7(a) (defining pleadings as a  
9 complaint, answer to a complaint, answer to a counterclaim  
10 designated as a counterclaim, an answer to a crossclaim, a  
11 third-party complaint, an answer to a third-party complaint  
12 and a reply to an answer).

13 Second, this attempt to incorporate various documents  
14 by reference that include arguments related and unrelated to  
15 the current issues before the Court circumvents this Court’s  
16 local rules governing page limits.

17 Finally, this Court is not going to dig through various  
18 documents (copies of which have not even been provided by  
19 Plaintiffs) in order to determine what arguments in those  
20 other oppositions Plaintiffs believe may or may not be  
21 relevant to the issues *currently* before the Court. It is  
22 Plaintiffs obligation to oppose Defendant’s arguments and not  
23 this Court’s obligation to attempt to ascertain what arguments  
24 from other motions Plaintiffs may be trying to make again.  
25 *See Orr v. Bank of America*, 285 F.3d 764, 775 (9th Cir.  
26 2002) (internal quotation omitted) (“Judges need not paw  
27 over the files without assistance from the parties.”)); *Indep.*  
28 *Towers of Wash. v. Washington*, 350 F.3d 925, 929 (9th Cir.  
2003) (“[J]udges are not like pigs, hunting for truffles buried  
in briefs.”) (citation omitted).

If Plaintiffs required a page extension to respond to  
Defendant’s argument on the *current* Motions pending before  
the Court, they could have either filed separate responses to  
each *Daubert* Motion or could have requested a page  
extension from the Court. Plaintiffs chose to do neither and  
erroneously relied on Federal Rule of Civil Procedure 10(c) to  
incorporate arguments in various other oppositions that are  
not in this Court’s record by reference into the current

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Response.

Accordingly, the Court has not considered any of the oppositions that Plaintiffs attempted to “incorporate by reference” that were filed in the MDL.

(Doc. 139 at 21-22 n.4).

While the Court recognizes that the above-quoted Order was filed after Plaintiffs’ filed their Counter-Statement of Facts, in the over six months since the Court issued that Order, Plaintiffs made no attempt to supplement the Record or clarify their filings. As the Court has previously stated, it is Plaintiffs obligation to oppose Defendant’s arguments and not this Court’s obligation to attempt to ascertain what arguments from other motions in other cases Plaintiffs may be trying to reiterate in this case. *See Orr v. Bank of America*, 285 F.3d 764, 775 (9th Cir. 2002) (internal quotation omitted) (“Judges need not paw over the files without assistance from the parties.”)); *Indep. Towers of Wash. v. Washington*, 350 F.3d 925, 929 (9th Cir. 2003) (“[J]udges are not like pigs, hunting for truffles buried in briefs.”) (citation omitted).

Accordingly, the Court has not considered any responses, statements of fact, or evidence that is not in its Record.

## II. LEGAL STANDARD

Summary judgment is appropriate when “the movant shows that there is no genuine dispute as to any material fact and the movant is entitled to judgment as a matter of law.” Fed. R. Civ. P. 56(a). “A party asserting that a fact cannot be or is genuinely disputed must support that assertion by . . . citing to particular parts of materials in the record, including depositions, documents, electronically stored information, affidavits, or declarations, stipulations . . . admissions, interrogatory answers, or other materials,” or by “showing that materials cited do not establish the absence or presence of a genuine dispute, or that an adverse party cannot produce admissible evidence to support the fact.” *Id.* at 56(c)(1)(A)&(B). Thus, summary judgment is mandated “against a party who fails



1 to make a showing sufficient to establish the existence of an element essential to that  
2 party's case, and on which that party will bear the burden of proof at trial." *Celotex*  
3 *Corp. v. Catrett*, 477 U.S. 317, 322 (1986).

4 Initially, the movant bears the burden of pointing out to the Court the basis for the  
5 motion and the elements of the causes of action upon which the non-movant will be  
6 unable to establish a genuine issue of material fact. *Id.* at 323. The burden then shifts to  
7 the non-movant to establish the existence of material fact. *Id.* The non-movant "must do  
8 more than simply show that there is some metaphysical doubt as to the material facts" by  
9 "com[ing] forward with 'specific facts showing that there is a genuine issue for trial.'" *Matsushita Elec. Indus. Co. v. Zenith Radio Corp.*, 475 U.S. 574, 586-87 (1986) (quoting  
10 Fed. R. Civ. P. 56(e) (1963) (amended 2010)). A dispute about a fact is "genuine" if the  
11 evidence is such that a reasonable jury could return a verdict for the nonmoving party.  
12 *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 248 (1986). In the summary judgment  
13 context, the Court construes all disputed facts in the light most favorable to the non-  
14 moving party. *Ellison v. Robertson*, 357 F.3d 1072, 1075 (9th Cir. 2004)

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16 **III. DEFENDANT'S MOTION FOR SUMMARY JUDGMENT ON**  
17 **INADEQUATE WARNINGS AND REMAINING CLAIMS (DOC.**  
18 **112)**

19 Defendant argues that the Court should grant summary judgment on all of  
20 Plaintiffs' claims because: (1) Defendant warned about the association between ONJ and  
21 Aredia® /Zometa® in 2003 when the first association between bisphosphonates and ONJ  
22 was discovered, (2) Mr. D'Agnese was warned of the risk of ONJ and signed a written  
23 informed consent to continue receiving Zometa® despite being informed of the risk; and  
24 (3) Plaintiffs cannot prove proximate cause because Mr. D'Agnese's prescribing  
25 oncologist still prescribes Zometa® to myeloma patients like Mr. D'Agnese in the same  
26 manner, dosage, and frequency as he prescribed Zometa® to Mr. D'Agnese.



1                   **A.     FACTUAL BACKGROUND**

2                   **1.     Mr. D’Agnese’s Prescriptions**

3                   In this case, Mr. D’Agnese began taking Aredia® in 1996. (Doc. 116 at ¶ 15;  
4 Doc. 126 at ¶ 15). On August 22, 2002, Mr. D’Agnese’s former oncologist, Dr. Curley,  
5 noted that Mr. D’Agnese continued using Aredia® because of “the known incidence of  
6 increased bone events in patients who are not taking Aredia® with multiple myeloma.”  
7 (Doc. 116 at ¶ 16; Doc. 126 at ¶ 16; Doc. 117-5).<sup>4</sup> Dr. Olshan, Mr. D’Agnese’s current  
8 oncologist, first saw Mr. D’Agnese on May 16, 2002 and, at that time, switched Mr.  
9 D’Agnese from Aredia® to Zometa® therapy. (Doc. 116 at ¶ 17; Doc. 126 at ¶ 17). Dr.  
10 Olshan performed an oral examination on Mr. D’Agnese on May 16, 2002. (Doc. 116 at  
11 ¶ 19 Doc. 126 at ¶ 19).

12                   **2.     Defendant’s Warnings**

13                   Prior to September 2003, Defendant did not provide any warnings regarding a  
14 connection between bisphosphonates and ONJ. In September 2003, NPC informed the  
15 FDA that it was revising the Adverse Reactions section of the Aredia® and Zometa®  
16 labeling to include the language that:

17                   Cases of osteonecrosis (primarily of the jaws) have been  
18 reported since market introduction. Osteonecrosis of the jaws  
19 has other well documented multiple risk factors. It is not

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20                   <sup>4</sup> In their Counter-Statement of Facts, Plaintiffs frequently claim that many of  
21 Defendant’s supported facts are “disputed.” However, Plaintiffs frequently do not cite to  
22 any evidence supporting their contention that Defendant’s facts are disputed. On  
23 summary judgment, a plaintiff must do more than simply claim that a fact is disputed.  
24 Rather, a plaintiff has the burden of coming forward with evidence from which a  
25 reasonable jury could return a verdict in their favor. *See, e.g., Matsushita Elec. Indus.*  
26 *Co. v. Zenith Radio Corp.*, 475 U.S. 574, 586–87 (1986) (The non-movant “must do more  
27 than simply show that there is some metaphysical doubt as to the material facts” by  
28 “com[ing] forward with ‘specific facts showing that there is a genuine issue for trial.’”) (quoting Fed. R. Civ. P. 56(e) (1963) (amended 2010)). As such, to the extent that Defendant stated facts that were supported by evidence in the Record and Plaintiffs failed to dispute those facts with controverting *evidence*, the Court has accepted Defendant’s facts as true.

1 possible to determine if these events are related to Zometa®  
2 or other bisphosphonates, to concomitant drugs or other  
3 therapies (e.g. chemotherapy, radiotherapy, corticosteroid), to  
4 patient's underlying disease, or to other co-morbid risk  
factors (e.g. anemia, infection, pre-existing oral disease).

5 Doc. 116 at 104.

6 In February 2004, the Zometa® label was revised to include language that  
7 “Although casualty cannot be determined, it is prudent to avoid dental surgery as  
8 recovery may be prolonged.” (Doc. 116 at ¶ 108). On September 24, 2004, the package  
9 insert for Zometa® was revised to include the following three paragraphs in the  
10 precautions section regarding the potential risk of ONJ:

11 Osteonecrosis of the jaw (ONJ) has been reported in  
12 patients with cancer receiving treatment regimens including  
13 bisphosphonates. Many of these patients were also receiving  
14 chemotherapy and corticosteroids. The majority of reported  
15 cases have been associated with dental procedures such as  
tooth extraction. Many had signs of local infection including  
osteomyelitis.

16 A dental examination with appropriate preventative  
17 dentistry should be considered prior to treatment with  
18 bisphosphonates in patients with concomitant risk factors  
19 (e.g., cancer, chemotherapy, corticosteroids, poor oral  
hygiene).

20 While on treatment, these patients should avoid  
21 invasive dental procedures if possible. For patients who  
22 develop ONJ while on bisphosphonate therapy, dental surgery  
23 may exacerbate the condition. For patients requiring dental  
24 procedures, there are no data available to suggest whether  
25 discontinuation of bisphosphonate treatment reduces the risk  
of ONJ. Clinical judgment of the treating physician should  
guide the management plan of each patient based on  
individual benefit/risk assessment.

26 (Doc. 116 at ¶ 110).

27 On September 24, 2004, NPC sent a “Dear Doctor” letter to more than 17,200  
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1 hematologists, urologists, oral surgeons, and oncologists, based on the American Medical  
2 Association membership list notifying them of the label change. The letter alerted  
3 prescribing physicians to the change in the Zometa® label and reiterated its pertinent  
4 language including:

5           Precautions: Osteonecrosis of the jaw (ONJ) has been  
6 reported in patients with cancer receiving treatment regimens  
7 including bisphosphonates . . . A dental examination with  
8 appropriate preventative history should be considered prior to  
9 treatment with bisphosphonates in patients with concomitant  
10 risk factors (e.g. cancer, chemotherapy, corticosteroids, poor  
oral hygiene). While on treatment, these patients should avoid  
invasive dental procedures if possible.

11 (Doc. 116 at ¶111).

### 12                           **3.       Warnings about ONJ to Mr. D’Agnese and his Oncologist**

13           On March 1, 2005, Dr. Olshan informed Mr. D’Agnese of potential side effects of  
14 Zometa®, including ONJ, and recommended that Mr. D’Agnese see his dentist every six  
15 months or sooner as needed. (Doc. 116 at ¶ 40). Mr. D’Agnese testified that he did not  
16 recall this conversation. (Doc. 126 at ¶ 40). Likewise, on March 1, 2005, Dr. Olshan  
17 presented Mr. D’Agnese with a written informed consent form disclosing that ONJ was a  
18 risk of continuing with Zometa® therapy. (Doc. 116 at ¶ 41, 43). Mr. D’Agnese signed  
19 the form. (Doc. 116 at ¶ 41). Mr. D’Agnese identified his signature on the form, but  
20 does not remember signing it. (Doc. 126 at ¶ 41). On December 16, 2005, Mr.  
21 D’Agnese made it clear that he wanted to continue receiving Zometa® therapy despite  
22 being informed of the risk of ONJ multiple times over the preceding months. (Doc. 116  
23 at ¶ 49; Doc. 126 at ¶ 49). In 2005, Dr. Lines tentatively diagnosed Mr. D’Agnese with  
24 BRONJ. (Doc. 36-18 at 2).<sup>5</sup> Despite the risks, to this day, Dr. Olshan continues to  
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26           <sup>5</sup> In their Motion for Summary Judgment on Causation, Defendant disputes that  
27 Mr. D’Agnese ever had BIONJ. However, for the purposes of the Court’s ruling on  
28 Defendant’s Motion for Summary Judgment on Inadequate Warnings, the Court assumes  
that Mr. D’Agnese had BIONJ in 2005.

1 prescribe Zometa® to multiple myeloma patients. (Doc. 116 at ¶¶ 22, 32). In 2010, Dr.  
2 Olshan encouraged Mr. D’Agnese to restart Zometa® at the same dosage and frequency  
3 that he was on previously. (Doc. 116 at ¶ 56).

4 Defendant asserts that summary judgment is appropriate on Plaintiffs’ claims for  
5 strict liability (Count I), negligence—negligent manufacture (Count II), negligence—  
6 failure to warn (Count III), and breach of implied warranty (Count V) because each of  
7 these claims is premised on Defendant’s alleged failure to warn Mr. D’Agnese about the  
8 risks of using Aredia® and Zometa®. (Doc. 113 n.1). In Response, Plaintiffs do not  
9 address this argument and, thus, do not dispute Defendant’s contention that Counts I, II,  
10 III, and V of Plaintiffs’ Complaint are premised on Defendant’s alleged failure to warn.<sup>6</sup>

11 “To establish a prima facie case of products liability, at a minimum, the plaintiff  
12 must show that the product is in a defective condition and unreasonably dangerous, the  
13 defective condition [existed] at the time the product left the defendant’s control, and the  
14 defective condition is the proximate cause of the plaintiff’s injury.” *Gebhardt v. Mentor*  
15 *Corp.*, 191 F.R.D. 180, 184 (D. Ariz. 1999) (citing *Gosewisch v. American Honda Motor*  
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17 <sup>6</sup> During oral argument, Plaintiffs’ counsel argued for the first time that  
18 Pennsylvania law, and not Arizona law, should apply to issues regarding the adequacy of  
19 the warnings regarding the prescriptions of Aredia® to Mr. D’Agnese. Aside from this  
20 conclusory assertion at oral argument, Plaintiffs did not raise this issue in their summary  
21 judgment briefing, and did not raise it in the over six months since briefing was complete  
22 until oral argument. As such, the Court has no case law or facts supporting this argument  
23 and Defendant has not been given an adequate opportunity to respond to the argument.  
24 Moreover, although Defendant relied entirely on Arizona law in moving for summary  
25 judgment, and cited to various Arizona cases to support its position, Plaintiff raised no  
26 opposition to this reliance in its responsive brief. Because this argument was raised after  
27 full briefing on the motions for summary judgment and, in a conclusory statement at oral  
28 argument, the Court will not consider it. *See Vigilant Ins. v. Sunbeam Corp.*, 231 F.R.D.  
582, 593 (D. Ariz. 2005) (citing *Holman v. Indiana*, 211 F.3d 399, 406 (7th Cir. 2000));  
*see also In re Pacific Pictures Corp.*, 679 F.3d 1121, 1130 (9th Cir. 2012). The Court  
further notes that Plaintiffs’ counsel frequently made arguments at oral argument and  
stated “this isn’t in my papers either.” It is entirely unclear to the Court why Plaintiffs’  
counsel views oral argument as a time to supplement fully briefed motions, but, as  
discussed above, such supplementation is not appropriate.

1 *Co., Inc.*, 737 P.2d 376, 379 (1987) (*superseded on other grounds by* Ariz. Rev. Stat.  
2 §12-2506). “Failure to prove any one of these elements is fatal.” *Id.* (citing *Gosewisch*,  
3 191 F.R.D. at 379).

4 “Three types of defects can result in an unreasonably dangerous product: (1)  
5 design defects,<sup>7</sup> (2) manufacturing defects, and (3) informational defects encompassing  
6 instructions and warnings.” *Id.* (citing *Gosewisch*, 191 F.R.D. at 379)).

7 In this case, Defendant argues that Plaintiffs have failed to establish a genuine  
8 issue of material fact: (1) that Aredia® and Zometa® were unreasonably dangerous  
9 because Plaintiffs cannot show that Defendant’s warnings were inadequate under either  
10 strict liability or negligence theories and (2) that, even if the warnings were inadequate,  
11 that such inadequate warnings were the proximate cause of Mr. D’Agnese’s injury. The  
12 Court will address each of these arguments in turn.

### 13 **B. LEGAL STANDARD AND ANALYSIS**

14 Under Arizona law, when a negligence claim is based on a failure-to-warn theory,  
15 the plaintiff is required to “prove that a manufacturer or distributor did not warn of a  
16 particular risk for reasons which fell below the acceptable standard of care, i.e., what a  
17 reasonably prudent manufacturer would have known and warned about.” *Powers v.*  
18 *Taser Int’l, Inc.*, 174 P.3d 777, 783 (Ariz. Ct. App. 2007) (internal citation omitted).  
19 Unlike a negligence claim based on a failure-to-warn theory, a strict liability claim based  
20 on a failure-to-warn theory is “not concerned with the standard of due care or the  
21 reasonableness of a manufacturer’s conduct.” *Id.* (internal citation omitted). Rather,  
22 under Arizona law, when a strict liability claim is based on a failure-to-warn theory, the  
23 plaintiff is required to prove:

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25 <sup>7</sup> “A prescription drug or medical device is not reasonably safe due to defective  
26 design if the foreseeable risks of harm posed by the drug or medical device are  
27 sufficiently great in relation to its foreseeable therapeutic benefits that reasonable health-  
28 care providers, knowing of such foreseeable risks and therapeutic benefits, would not  
prescribe the drug or medical device for any class of patients.” *Gebhardt*, 191 F.R.D. at  
185 (quoting Restatement (Third) Torts § 6(c)).

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2 that the defendant did not adequately warn of a particular risk  
3 that was known or knowable in light of the generally  
4 recognized and prevailing best scientific and medical  
5 knowledge available at the time of manufacture and  
6 distribution. *Thus, in strict liability, as opposed to  
negligence, the reasonableness of defendant's failure to warn  
is immaterial.*

7 *Id.* (emphasis in original) (internal citation omitted).

8 Further, under Arizona law, “the theory of liability under implied warranty has  
9 been merged into the doctrine of strict liability,” and, thus, Plaintiffs’ breach of implied  
10 warranty claim has merged with their strict liability claim. *Scheller v. Wilson Certified  
11 Foods, Inc.*, 559 P.2d 1074, 1076 (Ariz. Ct. App. 1976); *Gebhardt v. Mentor Corp.*, 191  
12 F.R.D. 180, 185 (D. Ariz. 1999).

13 Defendant argues that it cannot be liable under strict liability or negligence  
14 theories of failure to warn because Defendant specifically warned about the association  
15 between ONJ and Aredia® /Zometa® in 2003 as soon as a possible association was first  
16 discovered and a duty to provide such a warning even arguably arose.

17 Defendant next argues that, even if its warnings were inadequate at any time,  
18 Plaintiffs cannot carry their burden of proving proximate cause in this case because Mr.  
19 D’Agnese’s oncologist, Dr. Olshan, warned him of the risk of ONJ while obtaining his  
20 written informed consent to continue receiving Zometa® despite that risk, and Mr.  
21 D’Agnese expressly accepted that risk in order to receive the benefits of Zometa®.

22 “Ordinarily, what constitutes the proximate cause of any injury is a question of  
23 fact. However, the jury is not entitled to make a decision absent a proper evidentiary  
24 foundation.” *Gebhardt*, 191 F.R.D. at 185 (citing *Gosewisch*, 737 P.2d at 380).

25 To prove causation, it is Plaintiffs burden to present evidence that, if Defendant  
26 had issued a proper warning, Mr. D’Agnese would not have taken Aredia® or Zometa®.  
27 *Golonka*, 65 P.3d at 955-966; see *Southwest Pet Products Inc. v. Koch Industries, Inc.*,  
28 273 F.Supp.2d 1041, 1060 (D. Ariz. 2003) (stating that, to make out a prima facie case of

1 strict products liability based on an information defect, plaintiff must establish that  
2 defendant's failure to warn caused Plaintiff's injuries). In Arizona, there is heeding  
3 presumption used in strict liability information defect cases that allows "the fact-finder to  
4 presume that the person injured by product use would have heeded an adequate warning,  
5 if given." *Golonka*, 65 P.3d at 967. However, the heeding presumption is rebuttable and,  
6 if the manufacturer introduces evidence that would permit reasonable minds to conclude  
7 that the injured party would not have heeded an adequate warning, the presumption is  
8 destroyed as a matter of law and the existence or non-existence of the presumed fact must  
9 be determined as if the presumption had never operated in the case. *Id.* at 971-72.

10 Defendant further argues that Plaintiffs are unable to carry their burden of  
11 establishing proximate cause because Mr. D'Agnese's prescribing oncologist still  
12 prescribes Zometa® to myeloma patients like Mr. D'Agnese today in the same manner  
13 and dosage and frequency as he prescribed it to Mr. D'Agnese.

14 Arizona courts follow the learned intermediary doctrine. *Piper v. Bear Med. Sys.,*  
15 *Inc.*, 883 P.2d 407, 415 (Ariz. Ct. App. 1993). Under the learned intermediary doctrine, a  
16 manufacturer of a prescription drug has a duty to warn physicians, and not consumers, of  
17 the risks associated with the drug. *Piper*, 883 P.2d at 415 n. 3. To succeed on a failure-  
18 to-warn claim, a plaintiff must establish causation by submitting evidence that the  
19 medical outcome would have been different if different warnings had been provided to  
20 the physician, i.e., that the provider would not have recommended the product, or that the  
21 patient would not have suffered the injuries. *See Gebhardt v. Mentor Corp.*, 191 F.R.D.  
22 180, 184-5 (D. Ariz. 1999). When a prescriber is aware of the risks associated with a  
23 prescription medication and chooses to prescribe the medication in spite of these risks, or  
24 would not have modified the decision even if alternate warnings had been provided, the  
25 plaintiff has failed to establish that the manufacturer's failure to warn was the proximate  
26 cause of the plaintiff's alleged injury. *See id.*; *Motus v. Pfizer, Inc.*, 358 F.3d 659, 661  
27 (9th Cir. 2004) ("a product defect claim based on insufficient warnings cannot survive  
28 summary judgment if stronger warnings would not have altered the conduct of the



1    prescribing physician.”) It is Plaintiffs’ burden to establish proof that stronger warnings  
2    would have changed Mr. D’Agnese’s medical treatment. *Motus*, 358 F.3d at 661.

3           Defendant argues that Plaintiffs cannot prove that the an inadequate warning was  
4    the proximate cause of Mr. D’Agnese’s injury in this case because they have failed to  
5    provide any testimony that, if different warnings had been provided to Plaintiffs’  
6    prescribing physicians—namely Dr. Curley and Dr. Olshan—the providers would not  
7    have recommended Aredia® and/or Zometa® or that Mr. D’Agnese would not have  
8    suffered his injuries. The Court agrees that Plaintiffs have failed to establish proof that  
9    stronger warnings would have changed Mr. D’Agnese’s medical treatment in this case.

10           First, Plaintiffs have failed to establish a genuine issue of material fact that  
11    Defendant’s warnings were inadequate at the time Dr. Curley first proscribed Aredia® to  
12    Mr. D’Agnese in 1996. Plaintiffs argue that Defendant knew that ONJ was caused by  
13    bisphosphonates in 1996 because (1) in 1983, Dr. Jack Gotcher and Dr. W.S.S. Jee  
14    published an article explaining an experiment where rats were exposed to a  
15    bisphosphonate drug called clodronate and their findings that several of the rats had  
16    devitalized bone protruding in the oral cavities of rats treated with clodronate and (2) in  
17    2005, after reports of links between ONJ and bisphosphonates, Defendant discovered  
18    what may have been six cases of ONJ in their original clinical trials of Aredia® in 1991.

19           Plaintiffs have not pointed to any evidence, including any testimony, suggesting  
20    that based on one study and six possible cases of ONJ in a clinical trial, Defendant’s  
21    actions fell below the acceptable standard of care, i.e., what a reasonably prudent  
22    manufacturer would have known and warned about. Likewise, Plaintiffs have not  
23    pointed to any evidence or testimony that, in light of this article and six possible cases of  
24    ONJ in the clinical trial, ONJ was a knowable risk of using Aredia® in light of the  
25    generally recognized and prevailing best scientific and medical knowledge available at  
26    the time of manufacture and distribution. Although Plaintiffs argue that Defendant’s  
27    original clinical trials and testing was insufficient, Plaintiffs do not point to any evidence  
28    of this and, as such, it appears to be mere speculation. Moreover, Arizona Courts are

1 clear that claims based on inadequate warnings cannot be based on the information now  
2 available regarding connections between ONJ and bisphosphonates, but rather must be  
3 based on what was knowable at the time a warning should have allegedly been given.  
4 *See Taser*, 174 P.3d at 783 (“it is our view that employing the hindsight test in warning  
5 defect cases would be tantamount to imposed a duty on manufacturers to warn of  
6 unknowable dangers.”). Accordingly, based on the evidence presented by Plaintiffs, no  
7 reasonable jury could find that Defendant’s warnings were inadequate when Aredia® was  
8 first prescribed to Mr. D’Agnese in 1996.

9 Even if Plaintiffs produced sufficient evidence upon which a reasonable person  
10 could conclude that the warnings were inadequate in 1996, Plaintiffs’ claims also fail  
11 because Plaintiffs have offered no evidence that warnings to Dr. Curley would have  
12 changed his decision to prescribe Aredia® to Mr. D’Agnese in 1996. Although Plaintiffs  
13 appear to suggest that it is Defendant’s burden to demonstrate that Dr. Curley’s  
14 prescription decisions would have been different, it is Plaintiffs’ burden to demonstrate  
15 proximate cause. *See, e.g., Motus*, 358 F.3d at 661 (finding that summary judgment was  
16 appropriate where plaintiff failed to establish proof that stronger warnings would have  
17 changed the medical treatment provided or that such warnings would have averted the  
18 injury). Although Plaintiffs may be attempting<sup>8</sup> to rely on the heeding presumption to  
19 prove that, if Dr. Curley had adequate warnings from Defendant, his decision to prescribe  
20 ONJ would have been different,<sup>9</sup> Defendant has presented sufficient evidence to

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21  
22 <sup>8</sup> Although Defendant argued that the heeding presumption is inapplicable in this  
23 case, Plaintiffs did not address this argument in their responsive brief or otherwise argue  
24 in their responsive brief that the heeding presumption would apply.

25 <sup>9</sup> Because Arizona follows the learned intermediary doctrine, Plaintiffs must show  
26 that “a prescribing physician given an adequate warning would have ‘heeded’ the  
27 warning by incorporating that warning into his risk-benefit analysis in deciding whether  
28 to prescribe a given drug.” *See Ingram v. Novartis Pharmaceuticals Corp.*, 888  
F.Supp.2d 1241, 1244 (D. Okla. 2012) (internal citation omitted); *Gebhardt*, 191 F.R.D.  
at 184–185 (plaintiff must establish causation by submitting evidence that the medical  
outcome would have been different if different warnings had been provided to the

1 overcome the heeding presumption in this case. Specifically, Defendant has presented  
2 evidence that, in 2010, Dr. Olshan recommended that Mr. D’Agnese restart Zometa® at  
3 the same dose and frequency as his original dose, years after Mr. D’Agnese developed  
4 ONJ and Dr. Olshan continues to proscribe Zometa® to his patients. Moreover, even  
5 after being warned of the possible risk of ONJ, Mr. D’Agnese continued to take  
6 Zometa®.<sup>10</sup> This would permit reasonable minds to conclude that Mr. D’Agnese’s  
7 original prescribing doctor would have nonetheless prescribed Aredia® to Mr. D’Agnese  
8 and/or that Mr. D’Agnese’s ONJ would not have been averted. Thus, as a matter of law,  
9 the heeding presumption does not apply in this case. When the heeding presumption no  
10 longer applies, Plaintiffs must present evidence that stronger warnings would have  
11 changed Mr. D’Agnese’s medical treatment or averted his ONJ. Plaintiffs have failed to  
12 present any evidence that Defendant’s allegedly inadequate warnings had any influence  
13 on Dr. Curley’s decisions to prescribe Aredia® to Mr. D’Agnese.

14 Accordingly, on the evidence before the Court, no reasonable juror could find that  
15 Mr. D’Agnese’s ONJ was caused by Defendant’s allegedly inadequate warnings. This  
16 conclusion is based on the absence of any evidence that Defendant’s warnings were  
17 inadequate at the time that different warnings would have prevented Mr. D’Agnese from  
18 developing ONJ, that different warnings would have changed the prescribing practices of  
19 Mr. D’Agnese’s prescribing doctors or that different warnings would have prevented Mr.  
20 D’Agnese’s injury, and Plaintiffs’ failure to point to specific summary judgment evidence  
21 to create a genuine issue of fact as to whether Defendant’s failure to warn was the  
22 proximate cause of Mr. D’Agnese’s injury. As such, Defendant is entitled to summary  
23 judgment on Plaintiffs’ claims for strict liability (Count I), negligence—negligent  
24 manufacture (Count II), negligence—failure to warn (Count III), and breach of implied  
25 warranty (Count V).

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26 physician).

27 <sup>10</sup> Although Mr. D’Agnese does not remember signing the informed consent form  
28 provided by Dr. Olshan, Mr. D’Agnese does not dispute that he did sign the form.

1 Defendant further argues that summary judgment must be granted on Plaintiffs'  
2 claim for breach of express warranty (Count IV) because Plaintiffs have not provided any  
3 evidence that Defendant ever made any express warranty to Mr. D'Agnese, or that Mr.  
4 D'Agnese has ever spoken with anyone associated with Defendant or received any  
5 written materials from Defendant prior to or during his use of either Aredia® or  
6 Zometa®. Under Arizona law, "[a]n express warranty claim requires a showing that the  
7 seller made an affirmation of fact or promise that became the basis of the bargain." *Mills*  
8 *v. Bristol-Myers Squibb Co.*, No. CV 11-968-PHX-FJM, 2011 WL 3566131, at \*3 n.3 (D.  
9 Ariz. Aug. 12, 2011). In Response to Defendant's Motion for Summary Judgment,  
10 Plaintiffs did not address Defendant's argument that Plaintiffs have not provided any  
11 evidence of breach of an express warranty and did not otherwise provide evidence  
12 indicating the presence of an express warranty in this case. Accordingly, Plaintiffs have  
13 failed to establish the existence of a material fact on their breach of express warranty  
14 claim and, thus, summary judgment is granted in favor of Defendant on Plaintiffs'  
15 express warranty claim (Count IV).

16 Finally, Defendant argues that it is entitled to summary judgment on Plaintiffs'  
17 claim for loss of consortium (Count VI) because Plaintiffs have failed to establish a  
18 genuine issue of material fact on any of its underlying tort claims. Indeed, because a  
19 claim for loss of consortium is derivative of the underlying tort, "all elements of the  
20 underlying cause must be proven before the claim can exist." *Barnes v. Outlaw*, 964 P.2d  
21 484, 487 (Ariz. 1998). Accordingly, because Defendant is entitled to summary judgment  
22 on Plaintiffs' tort claims, Defendant is also entitled to summary judgment on Plaintiffs'  
23 claim for loss of consortium (Count VI).

24 Moreover, because the Court has granted Defendant's Motion for Summary  
25 Judgment on Inadequate Warnings and Remaining Claims, the Court need not address the  
26 remaining two motions for summary judgment and those motions are denied as moot.

#### 27 **IV. CONCLUSION**

28 Based on the foregoing,

